

LOOKING FOR DISTRIBUTOR FROM CHINA

TABLETOP SWEETENER



Competing Table Sweetener
in Turkey



2.8 - 4.2 USD/BOX
[60 Gram]

VS

FoodSweet™ 9508
for Distributor



Total Cost Accounting
1.78 USD/60gram



Cost Calculation of FoodSweet™ 9508

costing FOB China	1.2USD / 60gram
Freight cost from ShangHai China to Istanbul Turkey	0.04USD / 60gram
Customs Duties HS around 15%	0.18USD / 60gram
Marketing costs inner Turkey around 30%	0.36USD / 60gram
Distributors' total cost accounting	1.78 USD/ 60gram



Distributors' *profit space* is
1.02-2.42 USD/ 60gram
that is
17,000-40,333 USD/ton

Additional Instructions

- The FOB price is for small package, which could sell to the market directly;
- OEM is acceptable, FOB price contains a customized package;
- The unit price will be lower for a big package, a detailed discussion is warmly welcomed;

Marketing Channel

- ✓ Super Market
- ✓ Coffee Shop

Target Customer

- ✓ Bodybuilder
- ✓ Diabetics



Key Features

- ✓ Calorie-free
- ✓ 8 times of sweetness of sugar
- ✓ No bitter aftertaste
- ✓ Healthy, Upscale, Fashionable

For more details, please contact us for samples and solution.